

Under the Auspices of

غرفة البحرين لتسوية المنازعات



Presents

The 9th Annual Middle East Vis Pre-Moot

In preparation for the 26th Willem C. Vis International Commercial Arbitration Moot and the 16th Vis East Moot

**Riffa, Bahrain
March 5 - 9, 2019**

Supported By



Dear 9th Annual Middle East Vis Pre-Moot Participant,

On behalf of the Commercial Law Development Program (CLDP) of the US Department of Commerce, welcome to Bahrain for the 9th Annual Willem C. Vis Middle East International Commercial Arbitration Middle East Pre-Moot. CLDP is honored for the support of the Bahrain Chamber for Dispute Resolution (BCDR-AAA), International Chamber of Commerce (ICC) Young Arbitrators Forum (YAF), the Royal University for Women (RUW), Mena Chambers Bahrain (MCB), United Nation Commission on International Trade Law (UNCITRAL), and the Center for International Legal Education of the University of Pittsburgh (CILE).

Established by UNCITRAL as an educational tool for developing international commercial arbitration capacity, the Annual Willem C. Vis International Commercial Arbitration Moot (Vis), held in Vienna and Hong Kong, is the pre-eminent moot on commercial law and arbitration. Since 2006, CLDP and CILE, in coordination with regional and international partners, introduced the regional Pre-Moot for the Vis in the Middle East and North Africa, in order to prepare regional teams for the Annual Willem C. Vis International Commercial Arbitration Moot.

The Middle East Pre-Moot program, funded and managed primarily by CLDP, in cooperation with regional partners mentioned herein, aims to support law school teams in their journey to represent their countries' international commercial arbitration capacity to the rest of the world. The Middle East Pre-Moot is the only regional moot that provides oral advocacy training for students, simulated arbitration hearings for teams and practitioners, and unparalleled access to a thriving regional and international arbitration network. Annually, the program engages over 150 judges, lawyers, students, and practitioners from the region, to support the practice of international commercial arbitration in the Middle East.

The 9th Annual Middle East Vis Pre-Moot denotes a significant representation of the region's commitment to international commercial arbitration. We are honored to have supported teams from the following countries;

- Afghanistan
- Bahrain
- Egypt
- Iraq
- Iran
- Jordan
- Kuwait
- Lebanon
- Myanmar
- Qatar
- Saudi Arabia
- Sri Lanka
- Tunisia
- United Arab Emirates
- Oman

We thank you for your commitment and drive in engaging your respective countries' leaders to provide sustainable support to this program.

To supplement regional arbitration development and capacity, CLDP and its resource partners mentioned herein, will host a series of events during the Pre-Moot, to include;

- The Pre-Moot training program on oral advocacy (March 5 – 7)
- The Pre-Moot competition (March 8 – 9)
- The ICC YAF Arbitrator Roundtable (March 7)
- The RUW Arbitrator Research Symposium (March 7)
- The BCDR Pre-Moot Award Gala (March 9)

These events aim to provide a unique opportunity for lawyers, judges, and arbitration practitioners to progress, alongside international renowned experts, the practice of international commercial arbitration by participating in clinical training and then serving as judges in the Middle East Pre-Moot. Specifically, the Pre-Moot events will enable participants to discuss current issues in international commercial arbitration, network with other renowned international arbitration experts, and positively engage with arbitrators, lawyers, and law students, in order to provide a collegial, yet competitive environment.

Collectively, The Pre-Moot Program Organizers, aim to provide an exclusive experience for the current and next generation of arbitration practitioners, to champion the use of international commercial arbitration in the Middle East and North Africa.

All of this year's Pre-Moot sponsors and partners are excited to meet and work with competitors, arbitrators, faculty, and legal practitioners who have accepted the challenge of the problem presented by the 26th Willem C. Vis International Commercial Arbitration Moot.

We wish you the best in the competition, but more importantly, hope you will enjoy yourself and have the chance to meet with future colleagues from different parts of the world!

Sincerely,

The Vis Moot Organizing Committee

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The 9th Annual Middle East Vis Pre-Moot

“Empowering Champions to Lead”

International Commercial Arbitration is an important and critical area of law that is growing in the Middle East. Parties entering in international commerce often require or prefer disputes be settled through arbitration. This requires a specific cadre of experts able to engage in arbitration with international parties, understanding the various international principles, cultures, and laws. As the Middle East strives to increase and attract international commerce to their respective countries, many governments from the region, are working towards improving the mechanisms for resolving disputes through international arbitration. In support of this initiative, legal education on international commerce has become a focal point for governments, academia, and the private sector.

The Middle East Pre-Moot is one year away from its 10th Anniversary. It is important that we highlight the significant amount of progress the program has made in the region, along with the impact it has had on international reflections on legal capacity in the Middle East and North Africa. By this year, the Vis Pre-Moot will have graduated over 350 law students and engaged with over 200 lawyers and arbitration practitioners.

At the end of the program, where will those students and lawyers be? Will they yield productive professional and personal networks? And more importantly, will they pay it forward and ensure that the efforts of years past do not vanish to mere memories?

The answer to this question rests with you and brings us to this year’s theme “Empowering Champions to Lead”. Thanks to the support of the individuals and institutions that have committed their time and effort to sustain this program, we have empowered champions of international commercial arbitration in a majority of the Middle East, North Africa, and Southeast Asia. It is time for our champions to “take charge” and pay it forward, by working to institutionalize the Middle East Vis Pre-Moot and sustain country representation on the world stage.

Participating Teams

Islamic Republic of Afghanistan

American University of Afghanistan (AUAF)

Balkh University (BU)

Herat University (HU)

The Kingdom of Bahrain

Royal University for Women (RUW)

The Islamic Republic of Iran

Central Tehran IAU*

The Republic of Iraq

Iraqi University (IRQ)

Al-Nahrain University

The State of Kuwait

Kuwait International Law School (KILAW)

The Lebanese Republic

Holy Spirit University of Kaslik (USEK)

The State of Qatar

Competing for written submissions only

Qatar University (QU)

The Kingdom of Saudi Arabia

Dar Al-Hekma University (DAH)

Prince Sultan University (PSU)

Prince Mohammad Bin Fahad University (PMBFU)

The Democratic Socialist Republic of Sri Lanka

Royal Institute of Colombo (RIC)

University of Colombo (UC)

The Republic of Tunisia

Carthage University Faculty of Legal & Political
Science (FLPS)

The United Arab Emirates

United Arab Emirates University (UAEU)

Middlesex University Dubai (MUD)

Egypt

Alexandria University

Alfalah University

Myanmar

University of Yangon

Important Program Information

Pre-Moot Oral Advocacy Training

March 5 – 7, 2019

Location: Royal University for Women (RUW)

Arbitrator Roundtable

March 7, 2019 (9:30 am – 12:30 pm)

Location: Royal University for Women (RUW)

By invitation only, no student participation

Arbitration Research Symposium

March 7, 2019 (2:30 pm – 5:30 pm)

Location: Royal University for Women (RUW)

By invitation only, no student participation

Pre-Moot Competition

March 8 – 9, 2019

Location: Royal University for Women (RUW)

Pre-Moot Banquet & Award Ceremony

March 9, 2019

Location: Sheraton?

STUDENT PRE-MOOT TRAINING PROGRAM

Times are tentative and subject to change

Tuesday- March 4, 2019 Arrival and Orientation

- Each team is recommended to arrive no later than Monday, March 4, 2019.

- As a courtesy, ground transportation to/from the Sofitel and RUW will be provided from March 5 - 9

- Transportation will depart from the Sofitel at 8:00 AM promptly from March 5 – 9

If you miss the courtesy shuttle, you will be solely responsible for your own respective transportation to/from RUW.

Team Coaches are responsible for their respective team's prompt attendance at the training program and competition.

Tuesday – March 5, 2019

Welcome and Orientation

Sessions during this day will be at RUW

7:45 Meet in the Hotel Lobby

8:00 Departure to RUW

8:30 - 9:00 Registration

9:00 - 9:30 Welcome and Introductions

Opening Remarks by RUW

Remarks by US Embassy representative

Remarks by BCDR

Remarks by ICCYA

Remarks by Mena Chambers

Remarks and Introductions by CLDP

Remarks by Professor Ronald Brand

Moderated by: Dr. Pasquale Borea

9:30 – 9:45 Break

9:45 - 10:30 Empowering Champions to Lead

Moderator(s): Janet Checkley and Liz Taylor

Speaker(s): Former Vis Students

Focus:

-Overview of the Vis Moot Process

-Expectations in Vienna and Hong Kong

-A review of the program agenda (Mais)

10:30 – 12:30 Review of Vis Problem and Issues

Speaker: Professor Ronald Brand

Moderator(s): Janet Checkley and Liz Taylor

Focus:

Review of 2018-2019 Vis problem and issues

12:30 - 13:30 Working Lunch

13:30 - 15:00 Team Presentations of Roadmap and Outlines

Rooms: TBD (breakout by team)

*Moderator(s): Janet Checkley and Liz Taylor,
supported by tea*

Focus: Teams will be equally divided in break out rooms. Each team will be led by their respective coaches and will be required to present their respective roadmap and outline.

15:00 - 15:30 Break

15:30 - 16:30 Argument Development

Moderator(s): Janet Checkley and Liz Taylor

Focus: Teams are provided feedback on their presentations of their roadmaps and outlines.

Thereafter, speakers will address how teams can refine and improve their respective argument roadmaps and outline.

16:30 – 17:00 Wrap-up and Homework Assignments

17:00 Departure from RUW to Sofitel

**Student attendees will be expected to complete homework assignments during the evening*

Wednesday – March 6, 2019 Oral Advocacy Training

Sessions during this day will be at RUW

7:45 Meet in the Hotel Lobby

8:00 Departure to RUW

8:00 – 9:00 De-Brief of Day One

Speaker: Professor Brand

9:00 - 10:30 Argument Development Cont'd

Rooms: TBD

Moderator(s): Janet Checkley and Liz Taylor

Speakers(s): TBD

Focus: Teams will work in groups to finalize their respective argument roadmap and outlines for each of the procedural and merit-based issues presented.

10:30 - 10:45 Break

10:45 – 11:30 Oral Advocacy: Preparing for an Argument

Moderated by: Janet Checkley and Liz Taylor

Speaker(S): TBD

Focus:

Pre-argument essentials, introductions to arbitrators and opponents, timing and order arrangements with opposing counsel, setting up your table, and team binder

11:30 – 12:30 Oral Advocacy Training Cont'd

Moderated by: Professor Ronald Brand, Janet Checkley and Liz Taylor

Focus:

Argument style, questions, rebuttals, sur-rebuttals, answering the opponents' arguments

12:30 - 13:30 Networking Lunch

13:30 - 14:00 Oral Advocacy Training Cont'd

Rooms: TBD

Moderated by: Janet Checkley and Liz Taylor

Focus:

Non-substantive elements of an argument

Posture, body language, attention

14:30 - 14:45 Break

14:45 - 15:45 *Reading an Arbitrator: Mootie Lessons*

Moderated by: Janet Checkley, Liz Taylor

Focus:

A panel discussion with experienced Vis Moot Arbitrators and Mooties on the do's and don'ts for presenting arguments and addressing arbitrator questions

15:45-16:30 Oral Advocacy Training: Teamwork and Competition Rules

Moderated by: Janet Checkley and Liz Taylor

Focus:

Team management, Pre-Moot and Moot Competition Scoring and Rules, eligibility for awards

16:30 Departure from RUW to the Hotel

Thursday – March 7, 2019 Simulated Practice Rounds

Sessions during this day will be at RUW

7:30 Meet in Hotel Lobby

7:45 Departure to RUW

8:00 Check-In

8:00 - 9:00 Vis Moot Program: *Individual Team Presentations*

Moderated by: Janet Checkley and Liz Taylor

Focus: Each team coach / manager will be required to make a 5-minute presentation on their respective Vis Moot Program. Team presentations should cover: number of vis moot alumni involved, means of engaging alumni in future competitions, methods of engaging government, businesses, and NGOs, plans and goals for next year, how your team intends to ensure that you continue to participate in the future

9:00 – 9:30 Break

Practice Pre-Moot Rounds: arbitrated by *team coaches* and *student coaches* and moderated by CLDP and CILE experts.

9:30 – 11:00 Practice Pre-Moot Rounds

Room 1 Room 4

Room 2 Room 5

Room 3 Room 6

11:00 – 12:30 Practice Pre-Moot Rounds

Room 1 Room 4

Room 2 Room 5

Room 3 Room 6

12:30 - 13:30 Networking Lunch

13:30 - 15:00 Practice Pre-Moot Rounds

Room 1 Room 4

Room 2 Room 5

Room 3 Room 6

15:00 - 15:30 Break

15:30 - 16:30 Practice Pre-Moot Rounds

Room 1 Room 4

Room 2 Room 5

Room 3 Room 6

16:30 - 17:00 Practice Pre-Moot Feedback and Wrap Up

Speaker(s): Mais Abousy and Zmarak Khan

Focus:

Teams will gain insight on how to improve their arguments from arbitrators that heard their respective hearings.

17:30 Departure from RUW to Sofitel

SCHEDULE FOR THE PRE-MOOT COMPETITION

Times are tentative and subject to change

Friday, March 8, 2019 **Pre-Moot Day 1**

Session for the day will be held at RUW

- 7:15** **Meet at hotel lobby**
- 7:30** **Departure from hotel to Pre-Moot**
- 8:00 - 8:30** **Team Check-In**
Registration for Arbitrators
- 8:30 - 9:00** **Opening Ceremony**
Opening Remarks by RUW
Remarks by US Embassy representative
Remarks by BCDR
Remarks by ICCYA
Remarks by Mena Chamber
Remarks by CLDP
Remarks by Professor Ronald Brand
Moderated by: Dr. Pasquale Borea
- 9:00 - 11:00** **First Round of Pre-Moot Arguments**
Room 1 Room 5
Room 2 Room 6
Room 3 Room 7
Room 4 Room 8
- 11:00 - 11:15** **Break**

11:15 - 13:15 Second Round of Pre-Moot Arguments

Room 1 Room 5

Room 2 Room 6

Room 3 Room 7

Room 4 Room 8

13:15 - 14:15 Lunch

14:15 - 16:15 Third Round of Pre-Moot Arguments

Room 1 Room 5

Room 2 Room 6

Room 3 Room 7

Room 4 Room 8

16:15 – 16:30 Break

16:30 – 18:30 Fourth Round of Pre-Moot Arguments

Room 1 Room 5

Room 2 Room 6

Room 3 Room 7

Room 4 Room 8

18:30 Departure from RUW to Sofitel

Saturday – March 9, 2019

Pre-Moot Day 2

Session for the day will be held at the RUW

- 7:15** **Meet at hotel lobby**
- 7:30** **Departure from hotel to Pre-Moot**
- 8:00 - 8:30** **Team Check-In**
Registration for Arbitrators
Quarter Final Teams Announced
- 8:30 - 10:30** **Quarter Final Pre-Moot Arguments**
Room 1 Room 3
Room 2 Room 4
- 10:30—11:30** **Break and Semi-Final Teams Announced**
- 11:30—13:30** **Semi-Final Round of Pre-Moot Arguments**
Room 1 Room 2
- 13:30 - 14:30** **Lunch and Final Round Teams Announced**
- 14:30 - 16:30** **Final Rounds**
- 16:30** **End of Day**
- 16:30** **Transportation to Sofitel**

AWARD CEREMONY FOR THE PRE-MOOT COMPETITION

Times are tentative and subject to change

Saturday, March 9, 2019 **Award Ceremony**

The Award Ceremony will be held at the Sheraton?

18:30 - 20:30 Opening Remarks and Awards ceremony

Welcome by BCDR

Remarks by Bahraini Official

Remarks by US Embassy Representative

Remarks by ICC YA

Remarks by MENA Chambers

Remarks by CLDP

Remarks by CILE

Presentation of Awards:

- *Host Awards presented by BCDR*
- *Arbitrator Awards presented by ICC*
- *Team Awards presented by RUW*
- *Best Claimant Memorandum presented by Zmarak Khan*
- *Best Respondent Memorandum presented by Chimai Tran-Luu*
- *Best Oralist for Claimant presented by Michael Pachet Joyce*
- *Best Oralist for Respondent presented by Aysha Mutaywea*
- *Superlative Awards presented by Janet Checkley and Liz Taylor*
- *The Mena Chambers Excellence Award presented by MCB*
- *The Ronald A. Brand Award for Regional Champion*

20:30 Dinner / Reception Begins

22:30 Conclusion

General Instructions and Procedural Orders for the Middle East Pre-Moot

Argument Rounds

Structure: Each of the teams will argue four times in the Preliminary Rounds (twice as Claimant and twice as Respondent). Each team will have two members per round and take on the role of either Claimant or Respondent. Each round will be conducted in front of three arbitrators (the Arbitral Tribunal). Arbitrators will be pre-assigned to panels and rounds. One arbitrator will serve as the Presiding Arbitrator.

The Beginning: At the outset of the round, the arbitrators should introduce themselves to the teams and the audience and, if they wish, ask the team members to introduce themselves as well. The Presiding Arbitrator should then ask the teams if they have agreed to the order of arguments between themselves.

Time Limits: The oral presentation of each team is, in principle, thirty (30) minutes. The team should equitably allocate the time available to the two individual advocates. However, the arbitral tribunal may exceed the time limits stated so long as neither team is allowed more than forty-five (45) minutes to present its argument, including the time necessary to answer the questions of the tribunal. It will be the responsibility of the tribunal to ensure that the teams are treated fairly. The teams are expected to keep their own time, but an arbitrator should serve as the official timekeeper. With time set aside for feedback from the arbitrators, each round should not exceed two (2) hours (including time for feedback).

Teams typically lay out how much time they hope to reserve for their rebuttal (example, “I will be arguing for the Claimant on procedure. My argument will be thirteen minutes long, with two additional minutes reserved for rebuttal.”). The arbitrators can accept or refuse that time estimate, though it is usually accepted.

No Scouting Rule: *No team member, coach, friend, or relative of any member of a team shall be permitted to attend any argument of another team against which the first team is scheduled to argue at a later time in the Pre-Moot, or in a later*

regular round in either Hong Kong or Vienna. In the event that a team member, coach, friend, or relative of any member of a team is found by the Pre-Moot Organizers or their designee to have violated this rule, that team shall be immediately suspended from the competition and voided of any eligibility for awards.

Filming of arguments: Filming of arguments is permitted if done with the prior agreement of the other team and the arbitrators. Filming must be done in such a way as not to disturb the argument.

Interpretation of the Rules: For interpretation of these rules, requests may be addressed to Vis organizers, namely CLDP. All interpretations, as well as any waivers, consents, or other decisions are at the discretion of the Vis Pre-Moot Organizers in its administration of the Pre-Moot.

Certificates and Awards will be prepared for all members of teams that win an award or honorable mention in one of the team categories as well as for those who receive an award or honorable mention for best individual oralist. The certificates should be collected at the Gala Lunch which follows the Final Round.

The awards given in the Middle East Pre-Moot are:

- **Award** for Best Written Memorandum for Claimant
- **Award** for Best Written Memorandum for Respondent
- **Award** for Best Individual Oralist for Respondent
- **Award** for Best Individual Oralist for Claimant
- **The Ronald A. Brand Award** for Regional Champion
- **Mena Chambers Excellence Award**

General Rounds: During the general rounds of the Pre-Moot, each team will have four (4) opportunities to present their respective arguments, twice for respondent and twice for claimant.

Quarter Final Rounds: On Day 2 of the Pre-Moot, based on arbitrator scores, the top eight (8) teams will go on to compete in the Quarter Final Round. A coin toss

will determine which team represents Claimant and which team represents Respondent. The Quarter Final round will run just like the preliminary rounds, except Arbitrators in the Semi Final and Final Rounds will not complete individual scoring sheets, they will only choose a winning team per round.

Semi Final Rounds: Following the Quarter Final Rounds, the four teams chosen as winning a Quarter Final Round will proceed to compete in the Semi Final Round. If the two teams in a pairing argued different sides in the Quarter Final Round, they shall switch from those sides for the Semi Final Round. If they both argued the same side in the Quarter Final Round, a coin toss will determine which team represents Claimant and which team represents Respondent. The Semi Final Rounds will run just like the Quarter Final Rounds.

The Final Round: The two teams chosen as winning a Semi Final Round shall compete in the Final Round. If the two teams in a pairing argued different sides in the Semi Final Round, they shall switch from those sides for the Final Round. If they both argued the same side in the Semi Final Round, a coin toss will determine which team represents Claimant and which team represents Respondent. Arbitrators in Final Round will not complete individual scoring sheets, they will only choose a winning team.

Scoring

Score Sheet: Arbitrators will be provided a score sheet at the beginning of each round and should follow the instructions on that score sheet to assign a score to each individual participant. Arbitrators should fill out the scoring sheets only at the conclusion of each round, preferably after the teams and spectators have left the room. Arbitrators should base their judgments on both style and substance and on the *presentations the teams gave - not on the merits of the case*. For example, if one team clearly argues better than the other yet you believe, having read the case, that the other side would prevail, the team who presents the better argument should score higher.

Each arbitrator will score each of the oralists on a scale of 0 to 100. The scoring sheets will determine which teams compete in the Semi Final and Final Rounds. The score sheets must be given to a Pre-Moot organizer at the end of each round.

Awards: Six awards will be given: (1) Championship Team, (2) Runner-Up Team, (3) Best Individual Oralist – Claimant, and (4) Best Individual Oralist – Respondent. Awards will also be presented for (5) Best Memorandum – Claimant, and (6) Best Memorandum – Respondent.

The Mena Chambers Excellence Award is not determined by any scores. All participants are eligible for the award. The award goes to the student who demonstrates critical thinking, excellent logical analysis, keen sense of responsibility, high working ethics and integrity, curiosity and eagerness for learning, dedication, exceptional character and great potential for growth – over the entire five day Pre-Moot program. The receipt of the award is also eligible for an internship opportunity at Mena Chambers.

Order of Presentations

Each argument is divided into two parts: procedural (concerning the arbitration proceedings) and substantive (concerning the CISG). Each team presenting will have two team members, one to argue the procedural side and one to argue the substantive side. Normally, the party who is contesting the jurisdiction of the tribunal will argue first, however, the parties for the Claimant and Respondent may decide between themselves the order in which they would like to present the

arguments. The arbitrators should ask for the order in which the teams have decided to present the arguments. The order of arguments as agreed to by the teams is generally accepted, however, the arbitrators may make the ultimate decision.

Exhibits

No exhibits may be used during the oral arguments that do not come directly from the Problem. Exhibits that are designed to clarify time sequences or other such matters may be used, but only if the arbitrators and the opposing team are in agreement. Exhibits that come from the Problem are contained in the Problem packet. Team members should refer to specific exhibits and the respective page numbers where they can be found, and arbitrators may find it useful to follow along in the exhibit as the presenter directs.

Rebuttal & Sur-Rebuttal: Each team member may decide whether to allocate their time to allow for a rebuttal or a sur-rebuttal. Team members should state in their opening how much time they are reserving for rebuttal or sur-rebuttal. Arbitrators will decide whether rebuttal arguments will be permitted but it is generally allowed. A rebuttal argument is a response to a specific point given in the opposing team member's presentation. For example, if the team member arguing for Respondent on the substantive part had finished his presentation, the team member arguing for the Claimant, having given his own presentation already, would be allowed to respond briefly to a specific point within the Respondent's argument. If permitted, the Respondent would then be able to briefly respond to the rebuttal (called a sur-rebuttal). The rebuttal and sur-rebuttal points must not contain new arguments, but must respond directly to the points already made. The team's ability to correctly or incorrectly conduct a rebuttal should be reflected in the points awarded.

Questions by Arbitrators

The arbitrators are requested to act during the oral hearings the way they would in a real arbitration. There are significant differences in style depending both on the

individual personalities and on perceptions of the role of an arbitrator (or judge) in oral arguments. Some arbitrators, or arbitral tribunals, may interrupt a presentation with persistent or even aggressive questioning. Other arbitrators, or arbitral tribunals, may listen to an entire argument without asking any questions. Therefore, teams should be prepared for both styles of oral presentation. In a pre-moot setting, it is helpful for teams to experience both types of panels, to prepare them for whatever type of panel they may encounter in Vienna. It is also helpful for them to experience a wide range of questions concerning the argument. Every argument will be different, and the questions should logically follow the arguments made.

Feedback

At the conclusion of each round, arbitrators are highly encouraged to give teams/oralists specific feedback about their performance. Constructive feedback should be reflective of the substantive arguments but also presentation style.

SAMPLE ORAL PLEADING SCORING SHEET-

Arbitrator: _____

(Please Print Name)

Date and Time: _____

Claimant: University of _____

1. Team member 1 _____ GRADE: _____

2. Team member 2 _____ GRADE: _____

Respondent: University of _____

3. Team member 1 _____ GRADE: _____

4. Team member 2 _____ GRADE: _____

NOTE FOR ARBITRATORS:

SCORING. There has been an important change to the scale to be used by arbitrators when scoring in the oral hearings. Each arbitrator will score each of the orators ON A SCALE OF 50 TO 100 (and not 25-50 as in the past)

GRADES. EXCELLENT: 91-100; VERY GOOD: 75-90; GOOD: 60-74; IMPROVEMENT NEEDED: 50-59

There is no requirement that the arbitral panel agree scores. However, the arbitral panels may, and are strongly encouraged to, discuss scoring at the end of a hearing and prior to submitting the scores to the Moot administration. Please also consider a few words of constructive advice that arbitrators can give to the students as feedback to help them improve their arguments.

PLEASE RETURN THE SHEET TO A VIS PRE-MOOT ORGANIZER AT THE END OF THE ARGUMENT. THANK YOU!